

BITS PRESS RELEASE

Business IT Source[®] Named to 2019 CRN Fast Growth 150 List for the Eighth Year in a Row

BUFFALO GROVE, IL, Aug. 17, 2019 — Business IT Source[®] (BITS), announced that CRN[®], a brand of The Channel Company[®], has named Business IT Source to its 2019 Fast Growth 150 list, ranked #59. The list recognizes the fastest-growing technology integrators, solution providers, and IT consultants in North America. Channel providers making the list have experienced substantial growth between 2017 and 2018. The companies recognized this year have generated a combined total revenue of more than \$55 Billion over the past two years.

“Our success can be attributed to our willingness to stock product for customers in our warehouse, configure systems prior to shipment, consolidate and deliver exactly when needed. Systems arrive customized and ready to deploy. From personal systems to servers, storage and networking we help customers ease and speed deployment so they can focus on adding value to their business,” says Daniel Frauenheim, President of Business IT Source. “We thank our customers and associates for having 2019 be our eight consecutive year making CRN’s list of Fastest Growing Resellers.”



Growth and profitability in the channel are noteworthy achievements as today’s channel providers compete in a highly disruptive and fast-paced industry. Ripples of constant change profoundly impact the channel ecosystem — requiring providers to continuously align with changing requirements. The 2019 Fast Growth 150 list recognizes these remarkable accomplishments.

“There’s a great deal of growth and opportunity in the channel, and these companies are proof-positive that hard work and a commitment to service can pay off — even in a constantly evolving and highly competitive market like we have today,” said Bob Skelley, CEO of The Channel Company[®]. “These companies exemplify the best of the best; channel providers whose market strategies should serve as an inspiration to us all. We’re thrilled to honor these hard-working and well-deserving companies and wish them continued success.”