

BITS PRESS RELEASE

July 2018 – BITS first half record revenue. Jan-June revenue surpasses \$60,000,000.

BUFFALO GROVE, IL, Aug. 16, 2018 — Business IT Source® (BITS), a leading computer and IT source for business, announced that it has been named to The Channel Company's 2018 CRN® Fast Growth 150 list. Based on gross revenue over the two-year period from 2015 to 2017, The Fast Growth 150 list identifies the fastest-growing IT solution providers in North America. BITS was ranked No. 46 on this year's list with a 90 percent growth rate. In a turbulent IT economy, BITS has shown exceptional prowess in growing its operations and continually providing essential services to its customers.

“Our highest priority is to provide flexible, personalized services that are customized to individual company's needs. Imaging, asset tagging, project management and on-site services are just a few services we provide while saving companies on product acquisition cost by providing the best value in the industry,” says CEO Bob Frauenheim. “Our unique ability to stock product, reserved for customers, so it's always available to ship allows customers smooth product rollout despite product shortages and product transitions.” BITS is one of the few companies to make the list for four consecutive years.

“Cloud computing, mobile and big data technologies are making the industry both more exciting and more challenging than it's ever been,” says Robert Faletra, CEO of The Channel Company. “Solution providers recognized in CRN's Fast Growth 150 list are rising to meet the challenge and are thriving as a result. We are pleased to recognize these firms as leaders in today's IT channel.”

The Fast Growth 150 list is highlighted in the October issue of CRN and can be viewed online at <http://crn.com/fastgrowth>.