

BITS PRESS RELEASE

Business IT Source Named to CRN's 2017 Solution Provider 500 List

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VERNON HILLS, IL, June 14, 2017 — Business IT Source® (BITS), announced today that CRN®, a brand of The Channel Company, has named BITS to its 2017 Solution Provider 500 list. The SP500 list is CRN's annual ranking of the largest technology integrators, solution providers and IT consultants in North America by revenue.

BITS ranked 270 on this year's SP500 list, climbing 202 spots from its debut ranking four years ago. The SP500 is CRN's predominant channel partner award list, serving as the industry standard for recognition of the most successful solution provider companies in the channel since 1995.



"Business IT Source continues to see tremendous growth and we are pleased to be recognized in the Solution Provider 500," said Robert Frauenheim, CEO, Business IT Source. "While our goal isn't to be the largest organization, this shows that our customers value the tailored solutions and personalized service BITS provides. We stock and reserve customer inventory in our warehouse, ensuring product availability to provide a 24-hour order to shipment SLA and improve service," Frauenheim added.

Earlier this year BITS was recognized as a 2017 Tech Elite Solution Provider by CRN® for its deep technical expertise and premier certifications.

"The 2017 Solution Provider 500 represent a total, combined revenue of over \$318 billion—a testament to their success in keeping pace with the rapidly changing demands of today's IT market," said Robert Faletra, CEO, The Channel Company. "This prestigious list recognizes those companies with the highest revenue and serves as a valuable industry resource for vendors seeking out top solution providers to partner with. We congratulate each of the Solution Provider 500 companies and look forward to their continued success."