

BITS PRESS RELEASE

Business IT Source Named CRN® Triple Crown Award Winner. *Third Annual Award Program Recognizes Standout Solution Providers*

VERNON HILLS, IL, October 10, 2016 — Business IT Source® today announced that CRN®, a brand of The Channel Company, has honored Business IT Source with its esteemed 2016 Triple Crown Award. Fewer than 60 North American solution providers had the necessary revenue, growth and technical expertise to be recognized on three of CRN's pre-eminent solution provider lists, earning them the Triple Crown Award this year.

CRN assembles lists and rankings each year to recognize solutions providers who are setting the bar in the IT industry, including the Solution Provider 500, which lists the largest solution providers in North America by revenue; the Fast Growth 150, which ranks the fastest-growing solutions providers; and the tech Elite 250, which recognizes solution providers that have received the highest-level certifications from leading vendors. It is a considerable achievement for a solution provider to make any one of these lists; to make it onto all three, however - as this year's Triple Crown Award winners have done - is a big achievement. A company must simultaneously have enough revenue to be ranked on the Solution Provider 500 list, record double- or triple-digit growth for recognition on the Fast Growth 150, and invest heavily in top certifications to attain Tech Elite 250 status.

Business IT Source supplies companies with IT Products and Services. We provide solutions customized to company's unique needs. From personal systems, to server's storage and networking and converged solutions we have a unique level of experience and expertise that allow us to tailor solutions to company's requirements.

"The solution provider organizations receiving CRN's 2016 Triple Crown Award have risen to the top of their class in not one or two, but three major categories. "They are channel leaders in certification, revenue and growth," said Robert Faletra, CEO of The Channel Company. "We commend the extraordinary series of achievements that earned each of them a spot on CRN's premiere solution provider lists and look forward to their continued innovation and leadership."

