BUSINESS IT SOURCE

BITS PRESS RELEASE

Jan 2019 – BITS announces 2018 revenue increased 57% to $129,000,000 compared to 2017

VERNON HILLS, Ill., Jan. 10, 2019 — Business IT Source© (BITS), a leading IT solutions provider for corporations, announced today that 2018 revenue was $129,000,000, up from 2017's $82,000,000. In an IT environment that relies on build-to-order manufacturing, and associated component constraints, BITS has continued to stock product, reserved for companies, ensuring availability and smooth delivery. BITS has been able to grow its operations by providing services to its customers that deliver product on time and ready to deploy, allowing organizations to focus on providing additional value to their customers.

With its brand new 50,000 square foot facility, all operations are centralized and US based, improving communication and response time to customers. Warehousing and configuration are contiguous so product can be customized, packaged and shipped as needed. BITS's size allows us to provide uniquely personalized customer service and provide a unique value proposition to companies.

"Our highest priority is to provide flexible, personalized services, customized to individual company's needs. Imaging, asset tagging, project management and on-site services are just a few of the services we provide while saving companies on product acquisition cost and providing the best value in the industry," says CEO Bob Frauenheim. "Our unique ability to stock product, reserved for customers, so it's always available to ship, allows customers smooth product rollout despite product shortages and product transitions."